

Net present value: KPI typically used to evaluate and decide on projects and to compare development alternatives

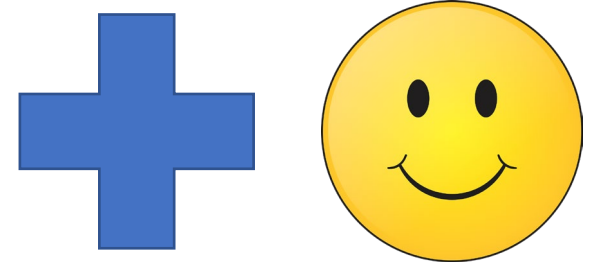
$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

Discounted cash flow (DCF) method

- Calculated on a yearly basis:
  - Typically end of year OR mid-year

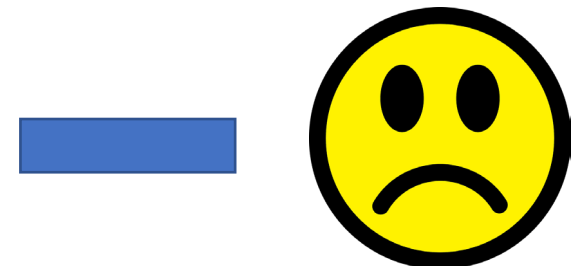
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Discounted cash flow (DCF) method


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# Net present value


$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{\text{Revenue}_t - \text{Expenses}_t}{(1+i)^t}$$

In currency of year «t»



# Net present value

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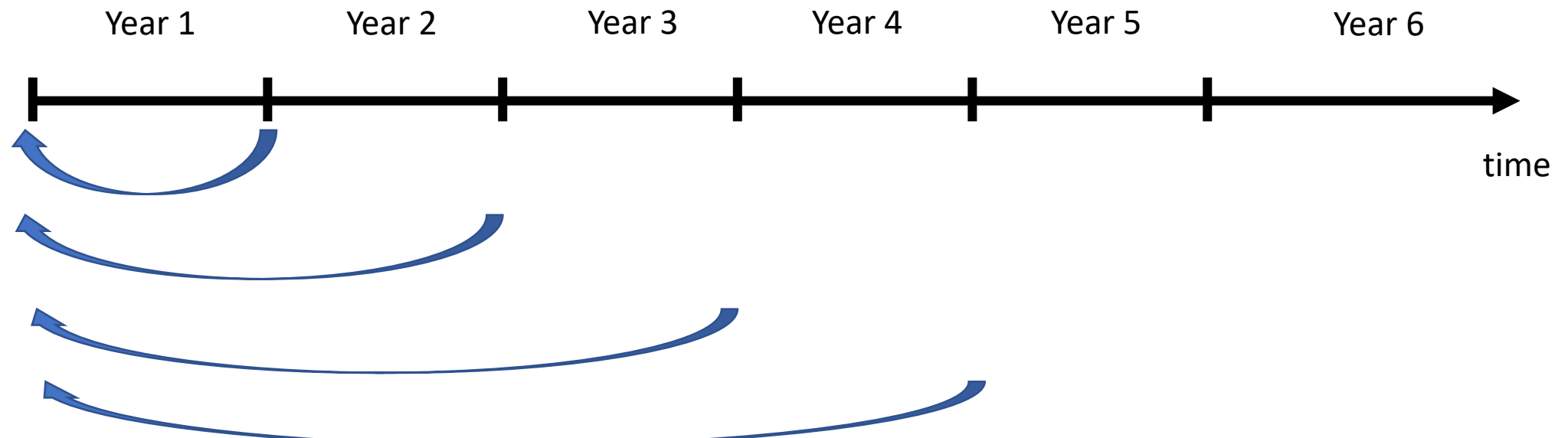


To convert currency in year  
«t» to currency of year 0  
(reference year)

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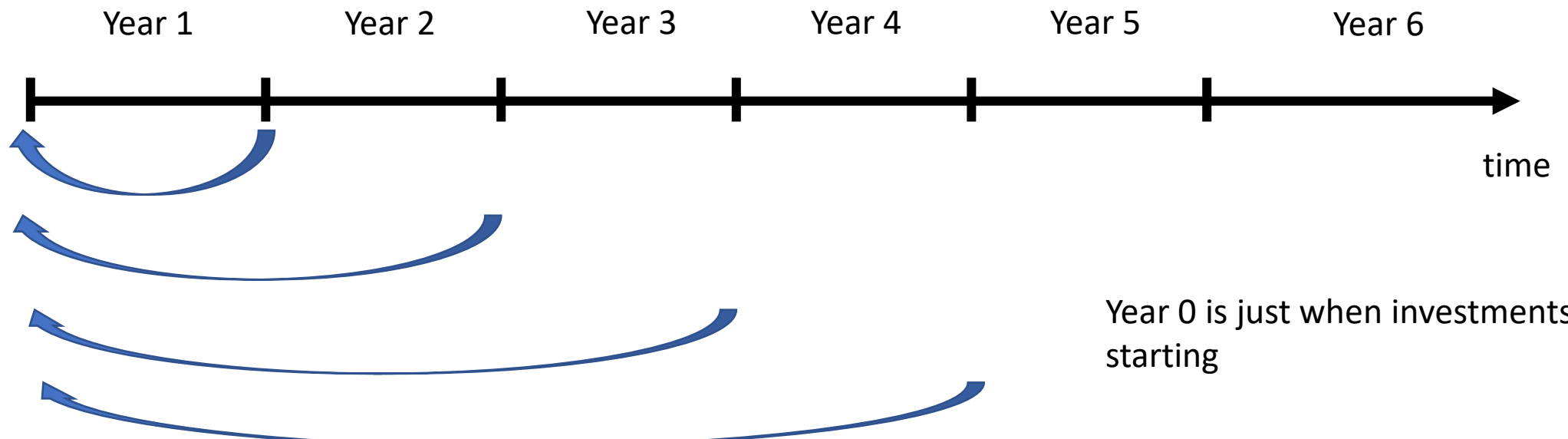
To convert currency in year «t» to year 0 (reference year)



# Net present value

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To convert currency in year «t» to year 0 (reference year)



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- Typically: 7-12%, based on operator's past experience
- Should be better than investing the capital on other financial instruments

# Net present value

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

- Revenue<sub>t</sub>*:
- Sales of oil and gas (yearly production \* price per volume)
  - Tariffs to other companies for using your infrastructure (e.g. processing fluids for tie-backs)



# Net present value

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*Revenue<sub>t</sub>*:

- Sales of oil and gas (yearly production \* price per volume)
- Tariffs to other companies for using your infrastructure (e.g. processing fluids for tie-backs)



- Assuming 50 USD/bbl, a field with 150 kstbd, for a year this gives 7.5 E09 USD (20E06 USD per day)

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- Sales of oil and gas (yearly production \* price per volume)
- Tariffs to other companies for using your infrastructure (e.g. processing fluids for tie-backs)



- Assuming 50 USD/bbl, a field with 150 kstbd, for a year this gives 7.5 E09 USD (20E06 USD per day)
- Assuming a gas price of 0.66 USD/m3 (Feb 2023), and a production of 20E06 Sm3/d, this gives for a year 4.8 E09 USD (13 E06 USD per day)

# Net present value

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

$Revenue_t$ :

- Sales of oil and gas (yearly production \*  
price per volume)
- Tariffs to other companies for using your infrastructure (e.g. processing fluids for tie-backs)

- Usually assumed constant
- If gas, it is usually negotiated as part of a delivery contract

# Net present value

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

- Revenue<sub>t</sub>*:
- Sales of oil and gas (yearly production \* price per volume)
  - Tariffs to other companies for using your infrastructure (e.g. processing fluids for tie-backs)

During early years (4-8) there is no revenue!! (field doesn't exist)

# Net present value

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The biggest expenses occur at the beginning, when there is a lot of construction and drilling

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## Exploration costs

All exploration costs are, as a starting point, deductible and may be off-set against profits from production.

Moreover, companies may claim an annual cash refund of the tax value of direct and indirect exploration costs under ordinary petroleum tax and special tax (this amounts to 78% of such costs), with the exception of finance costs, with the amount of the refund limited to the tax value of the net tax losses. This is an alternative to carrying the losses forward.

Source: oil and gas taxation in Norway. Deloitte

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A deductible for taxes is **an expense that a taxpayer or business can subtract from adjusted gross income**, which reduces their income, thereby reducing the overall tax they need to pay.

<https://www.investopedia.com> > ... > Tax Deductions

Deductible Definition, Common Tax and Business Deductibles



# Net present value

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$$Expenses_t = DRILLEX_t + CAPEX_t + Depreciation_t + OPEX_t + TAX_t + ABEX_t$$

## Examples:

- Well plugging
- Removal of flowlines, pipelines offshore structure
- Cleaning
- monitoring

# Net present value

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Are often neglected as they are deductible and they occur late in the life of the field (heavily discounted)

## Abandonment costs

Abandonment costs are deductible when the costs are actually incurred. Accounting provisions made in order to meet future abandonment costs are not deductible.

Source: oil and gas taxation in Norway. Deloitte

# Net present value

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

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Capital allowances for investments made in production facilities and pipelines and installations which are part of such production facilities and pipelines are calculated on a straight line basis over six years at a rate of 16.66% per year from the date the capital expenditure was incurred. The capital allowances are granted both when calculating the basis for ordinary petroleum tax and special tax.

Source: oil and gas taxation in Norway. Deloitte

# Net present value

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

$$Expenses_t = \cancel{DRILLEX_t} + CAPEX_t + Depreciation_t + OPEX_t + TAX_t + ABEX_t$$

## Examples:

- Drilling vessel renting (daily rate)
- Drilling materials (tubulars, cement, mud, completion, wellhead)
- Test during drilling (DST, logging, pressure tests, sampling)
- X-mas tree
- Drilling tools
- Salaries, insurance

# Net present value

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- Cost per well:  
30-180 E06 USD (offshore)  
10-15 E06 (onshore)

# Example

Table 8-4: Drilling tangibles cost estimate

Item	Source	Cost (US\$)
Wellhead	TechnipFMC quotation 7/4/17	362,500
Conductor	LR data based on planned 2017 well	320,000
20" Casing	Tenaris quotation 31/3/17	722.56/m
13-5/8" Casing	Tenaris quotation 31/3/17	342.76/m
9-5/8" Casing	Tenaris quotation 31/3/17	204.80/m
9-5/8" 13 Cr Casing	Tenaris quotation 31/3/17	956.00/m
Float equipment, etc. (full set)	LR data based on planned 2017 well	366,000
Total		<b>6,617,464.00</b>

Table 8-5: Completion tangibles cost estimate

Item	Source	Cost (US\$)
Well test equipment	LR data based on planned 2017 well	1,015,000
SSTT	Expro quotation 10/4/17	750,000
OHGP	LR data based on planned 2017 well	925,000
Upper completion	LR data based on planned 2017 well	625,000
Xmas Tree	TechnipFMC quotation 7/4/17	4,738,682
FMC Installation costs	TechnipFMC quotation 7/4/17	1,300,000

Source: Karish-Tanin PDO

# Example

Table 8-6: Total calculated drilling costs – 3 Karish Main development wells

Certainty level	Total days	Total Services Spread rate (US\$ mln)	Total Rig rate (US\$ mln)	Drilling tangibles (US\$ mln)	Completion tangibles (US\$ mln)	Total Drillex (US\$ mln)
<b>P90</b>	379	95.22	94.75	24.82	35.07	248.86
<b>P50</b>	277	55.68	55.40	19.86	28.06	159.00
<b>P10</b>	241	36.33	36.15	14.89	21.04	108.41

Source: Karish-Tanin PDO

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$$Expenses_t = DRILLEX_t + CAPEX_t + Depreciation_t + OPEX_t + TAX_t + ABEX_t$$

## Examples:

- Engineering studies
- Processing facilities (separators, pumps, compressors, heat exchangers, control system, injection, oil, water and gas treatment)
- Offshore structure (cost of platform or vessel, living quarters, power source, helideck)
- Subsea system (template, flowlines, pipelines, risers, umbilicals, metering)
- Export system
- Salaries, insurance



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There is usually a payment schedule for CAPEX over a few years for big items (FPSO, subsea equipment etc)

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- Export system
- Salaries, insurance

- Total cost:
  - O (1E09) USD
- Examples:
  - O( 1E06) USD per km of subsea pipeline
  - FPSO 200 – 3000 1E06 USD

# Examples

Table 6-6 CAPEX Estimation Example (2007 Data)

## 1. Subsea Equipment Cost

Subsea Trees		Unit	Cost
<b>Subsea Tree Assembly</b>		<b>3</b>	<b>\$4,518,302</b>
(each)	5-inch × 2-inch 10-ksi vertical tree assembly	1	included
	Retrievable choke assembly	1	included
	Tubing hanger 5-in. 10 ksi	1	included
	High-pressure tree cap	1	included
	5-in. tubing head spool assembly	1	included
	Insulation	1	included
<b>Subsea Hardware</b>			
<b>Subsea Manifold</b>			
	(EE trim)	1	\$5,760,826
<b>Suction Pile</b>			
	Suction pile for manifold	1	\$1,000,000
<b>Production PLET</b>		2	\$3,468,368
<b>Production Tree Jumpers</b>		3	\$975,174
<b>Pigging Loop</b>		1	\$431,555
<b>Production PLET Jumpers</b>		2	\$1,796,872
<b>Flying Leads</b>			\$1,247,031
	Hydraulic flying lead SUTA to tree		
	Electrical flying lead SUTA to tree		
	Hydraulic flying lead SCM to manifold		
	Electrical flying lead SUTA to manifold		
<b>Other Subsea Hardware</b>			
<b>Multiphase Flow Meter</b>		1	\$924,250

Source: Yong Bai, Qiang Bai, Subsea engineering Handbook.

# Examples

**Table 6-6** CAPEX Estimation Example (2007 Data)—cont'd

## 1. Subsea Equipment Cost

Subsea Trees	Unit	Cost
<b>Umbilicals</b>		
<b>Umbilical</b>		\$11,606,659
25,000ft Length		
<b>Risers</b>		
<b>Riser</b>		\$6,987,752
Prod. 8.625-in. × 0.906-in. × 65 SCR, 2 × 7500 ft		
<b>Flowlines</b>		
<b>Flowline</b>		\$4,743,849
Dual 10-in. SMLS API 5L X-65, flowline, 52,026 ft		
<b>Total Procurement Cost</b>		<b>\$54,264,324</b>

## 2. Testing Cost

<b>Subsea Hardware FAT,EFAT</b>	\$27,132,162
<b>Tree SIT &amp; Commissioning</b>	\$875,000
<b>Manifold &amp; PLET SIT</b>	\$565,499
<b>Control System SIT</b>	\$237,786
<b>Total Testing Cost</b>	<b>\$28,810,447</b>

## 3. Installation Cost

<b>Tree</b>	3 days × \$1000k per day	\$3,000,000
<b>Manifold &amp; Other hardware</b>		\$48,153
<b>Jumpers</b>	(1 day per jumper + downtime)	\$32,102
<b>ROV Vessel Support</b>		\$1,518,000
<b>Other Installation Cost</b>		\$862,000
<b>Pipe-lay</b>	52,026ft	\$43,139,000

Source: Yong Bai, Qiang Bai, Subsea engineering Handbook.

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## Examples:

- Salaries
- Insurance
- Maintenance
- Equipment
- Well intervention
- Power consumption
- Production chemicals (MEG, inhibitors)
- Pigging
- Transportation and export

- Heavily depends on the size and type of facility
- It often dictates when to abandon (CF becomes negative)

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$$\text{Annual OPEX} = [A(\%) \times \text{cumulative CAPEX}(\$)] + \left[ B \left( \frac{\$}{\text{bbl}} \right) \times \text{production} \left( \frac{\text{bbl}}{\text{year}} \right) \right]$$

# Net present value

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Should be adjusted by inflation

$DRILLEX_t$

$CAPEX_t$

$OPEX_t$



Function of number of wells, maximum production rates of oil, gas and water, development concept, type of fluids etc.

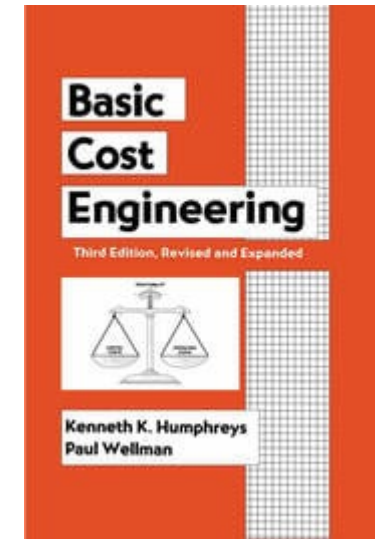


# Cost estimation – expected accuracy

- For DG1, +/-40%
- For DG2, +/-30%
- For DG3, +/-20%

# Costing

- It is a profession and a discipline
- Internal company databases (based on previous projects)
- Provided by contractors and suppliers
- Commercial software
- Depending on the desired accuracy, can take significant time



$$C_2 = C_1 \left( \frac{S_2}{S_1} \right)^n$$

$C_1$  = cost of equipment of capacity  $S_1$   
 $C_2$  = cost of equipment of capacity  $S_2$

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- Petroleum tax
- CO2 tax (in 2022 NOK 1.65 NOK/Sm3 gas)

The Norwegian petroleum tax system is based on the taxation of the entity rather than taxation of specific petroleum assets.

### **Neutral tax system**

The petroleum taxation system is intended to be neutral, so that an investment project that is profitable for an investor before tax is also profitable after tax. This ensures substantial revenues for the Norwegian society and at the same time encourages companies to carry out all profitable projects.

To ensure a neutral tax system, only the company's net profit is taxable, and losses may be carried forward in the company tax. Special tax value of losses is reimbursed at the tax settlement, the year after it accrued. Neutral properties in the tax system are also important when defining investment based tax deductions.

Sources:

oil and gas taxation in Norway. Deloitte

<https://www.norskpetroleum.no/en/economy/petroleum-tax>

Ordinary corporate tax	Special tax
Operating income (norm prices for oil)	Operating income (norm prices for oil)
- Operating expenses	- Operating expenses
- Linear depreciation for investments (6 years)	- Depreciation for investments (100 %)
- Exploration expenses, R&D and decom.	- Exploration expenses, R&D and decom.
- Environmental taxes and area fees	- Environmental taxes and area fees
- Net financial costs	- Calculated ordinary tax
- (Loss carry forward)	
<b>= Corporation tax base (22 %)</b>	<b>= Special tax base (71,8 %)</b>

The Petroleum Price Council is responsible for setting norm prices, which it does after collecting information from the companies and holding meetings with them. The norm price system applies to various types and qualities of petroleum. For gas, the actual sales prices are used.

Source: <https://www.norskpetroleum.no/en/economy/petroleum-tax>

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- CO2 tax (in 2022 NOK 1.65 NOK/Sm3 gas)

Example:

- Considering gas turbine efficiency 1 MWh/257 Sm3 gas (TPG4245 – 2022).
- For a field with 30 MW, in a year this represents 262 800 MWh, which represents 67 E06 Sm3 of gas.
- This will be taxed with ca 111 E06 USD.

# Net present value - Royalties

$$NPV = \sum_{t=1}^n \frac{CF_t}{(1+i)^t} = \sum_{t=1}^n \frac{Revenue_t - Expenses_t}{(1+i)^t}$$

$$Expenses_t = DRILLEX_t + CAPEX_t + Depreciation_t + OPEX_t + TAX_t + ABEX_t$$

- Used in some countries
- % from the production, not the profit!!




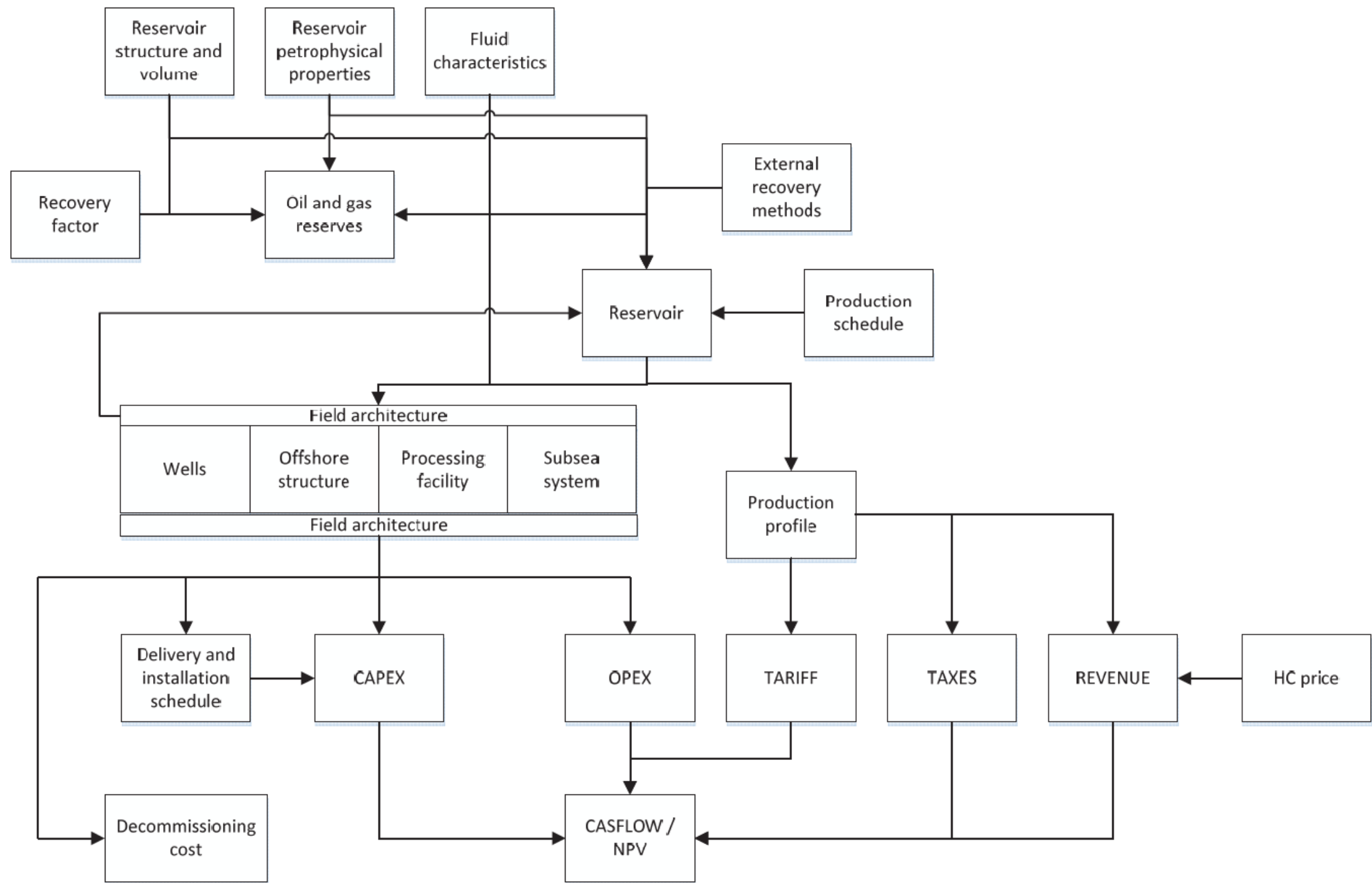
## Net present value calculation- Who does what:

- Production profiles of oil, gas and condensate: petroleum engineers
- CAPEX: cost engineers (or suppliers) with input from facilities engineers, marine engineers
- DRILLEX: cost engineers (or suppliers) with input from drilling engineers
- Gas and oil prices: Market analyst
- Tax, Inflation, Exchange rate, discount rate: Finance department

## Net present value calculation- Who does what:

- Production profiles of oil, gas and condensate: petroleum engineers
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- Tax, Inflation, Exchange rate, discount rate: Finance department

- 
- Highly affected by the development strategy
  - All are interconnected!!
  - Take time to generate. If there are changes, it takes time to get new values



Example:

Higher production rates→

bigger separators and compressors→

more weight→

bigger offshore structure

# NPV estimation

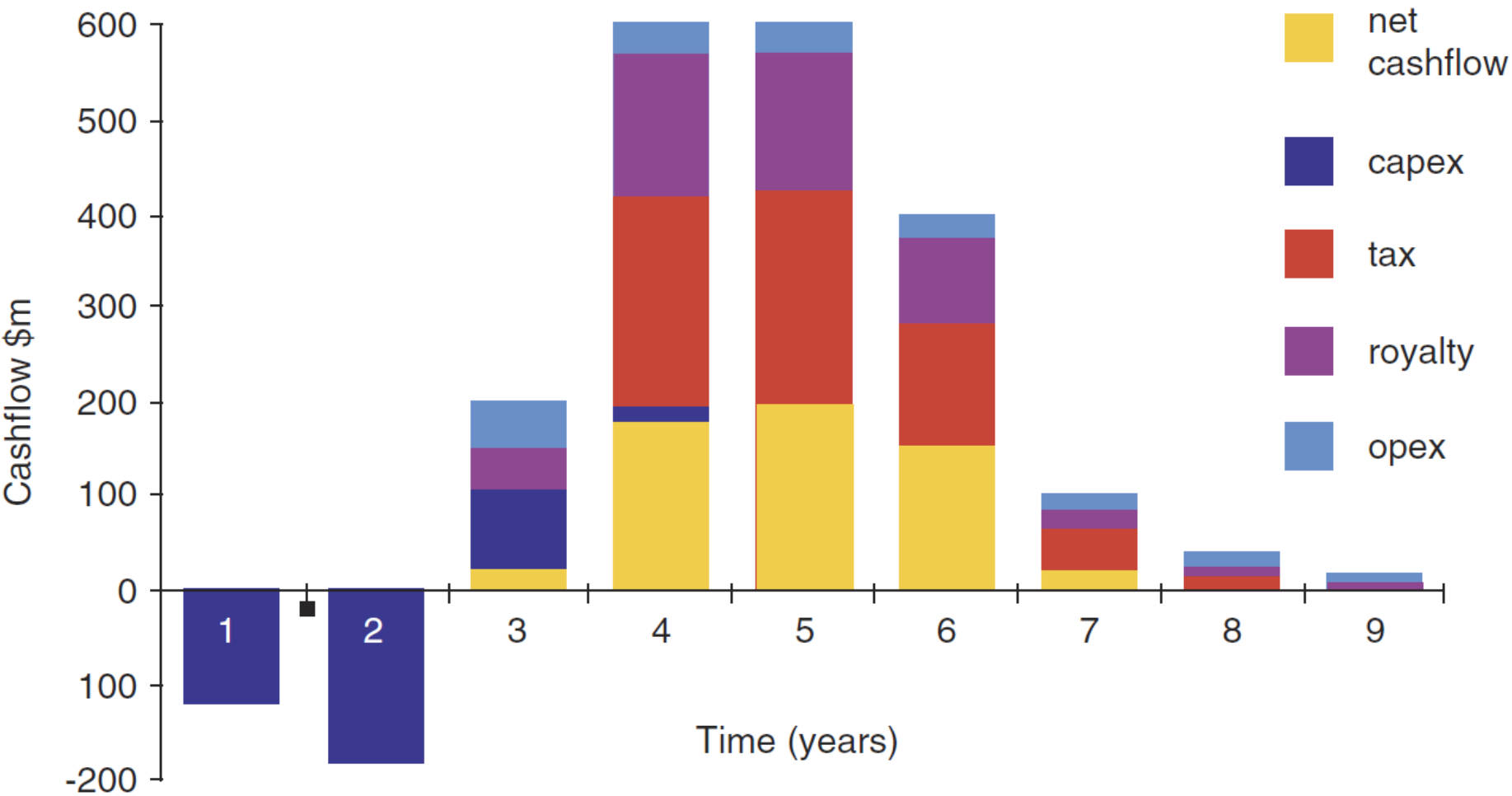
Source: Hebron field  
PDO

Table 13.4-1: Hebron Platform Development Capital and Operating Estimates

Year	Capital Costs (\$M CAD))				Drilling	Total	Operating Costs (\$MCAD)
	Pre-Production						
	Proj. Admin.	Topsides	GBS	OLS			
2010	68	12	13	0		93	1
2011	174	394	240	0		807	9
2012	244	704	291	12		1252	11
2013	216	698	391	36		1340	14
2014	290	643	444	107		1484	20
2015	327	409	234	69		1039	36
2016	256		175	0	82	513	65
2017					222	222	157
2018					236	236	147
2019					242	242	148
2020					242	242	174
2021					242	242	159
2022					218	218	159
2023					189	189	159
2024					215	215	179
2025							159
2026							161
2027							164
2028							187
2029							176
2030							196
2031							194
2032							210
2033							190
2034							188
2035							186
2036							202
2037							182
2038							181
2039							179
2040							197
2041							180
2042							180
2043							180
2044							187
2045							176
2046							592
TOTAL	\$ 1,575	\$ 2,861	\$ 1,788	\$ 224	\$ 1,887	\$ 8,334	\$ 5,883

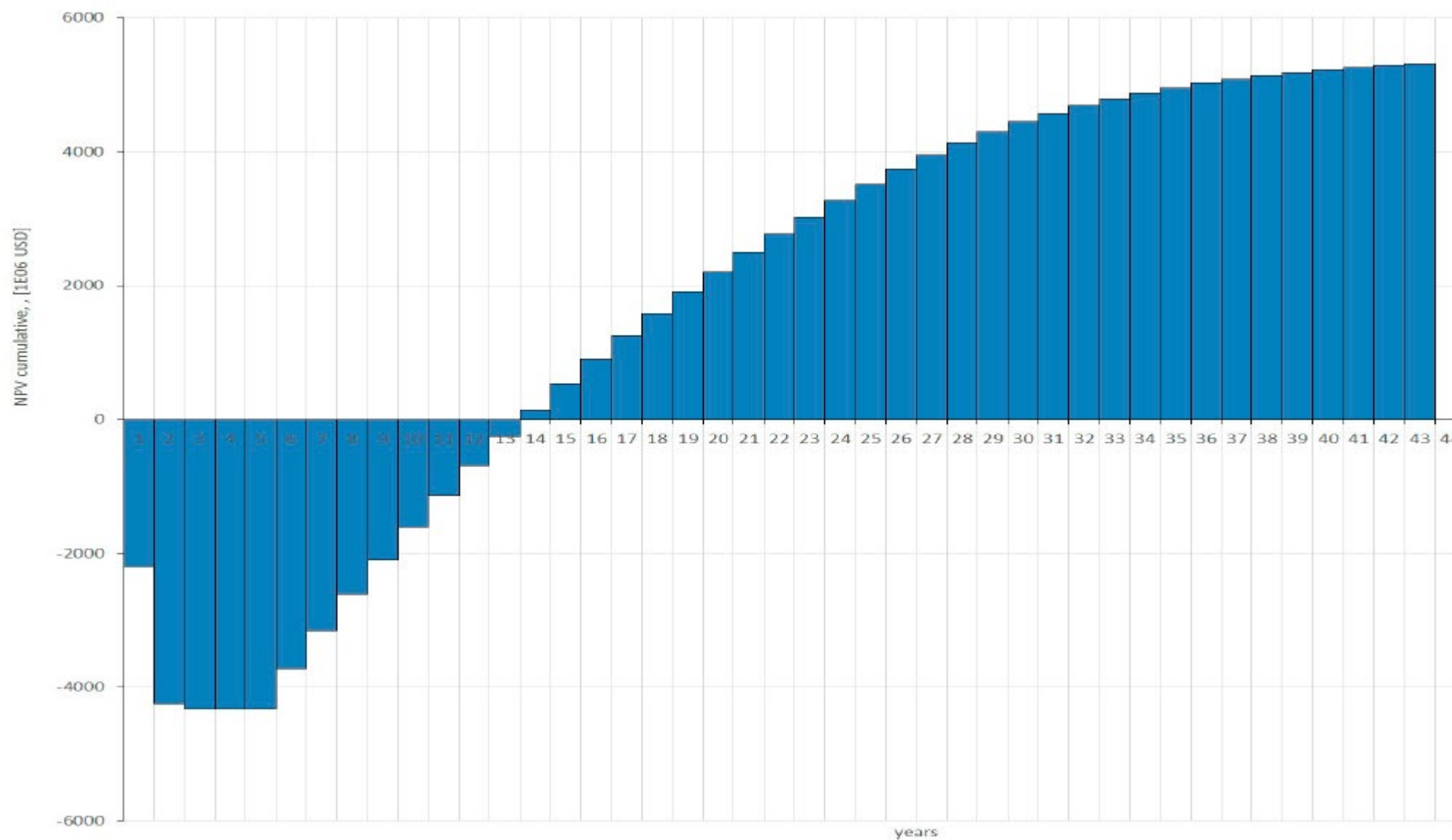
# CF versus time

Source: Frank Jahn,  
Mark Cook, Mark  
Graham. Hydrocarbon  
Exploration and  
Production



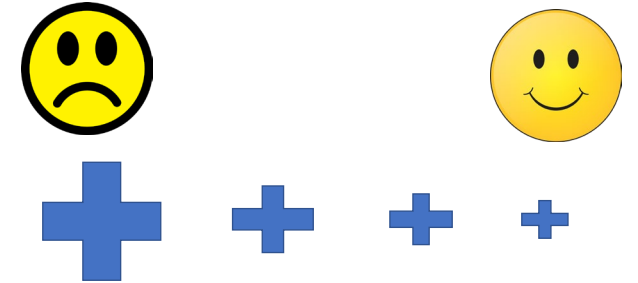
**Figure 14.5** Components of a project cashflow.

# NPV versus time



# Other KPIs used

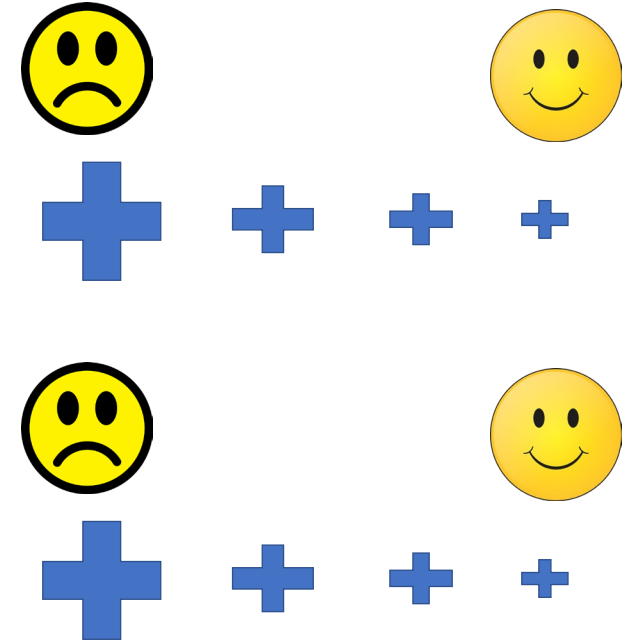
- Break-even price  $\rightarrow$  oil price that give NPV = 0





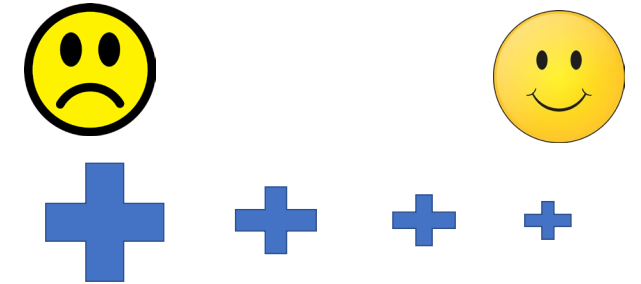
# Other KPIs used

- Break-even price  $\rightarrow$  oil price that give  $NPV = 0$
- NPV break-even  $\rightarrow$  time when  $NPV = 0$

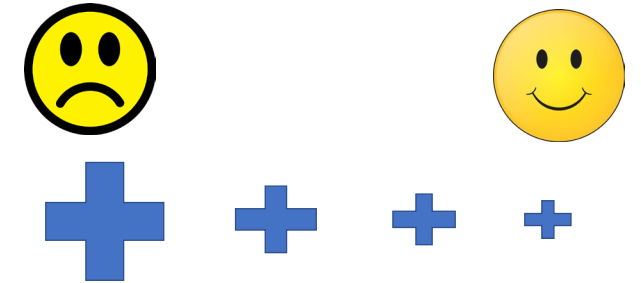


# Other KPIs used

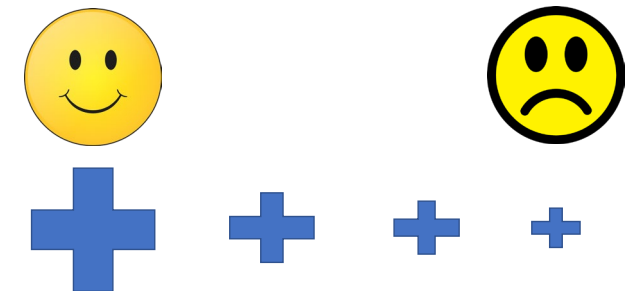
- Break-even price  $\rightarrow$  oil price that give  $NPV = 0$



- NPV break-even  $\rightarrow$  time when  $NPV = 0$

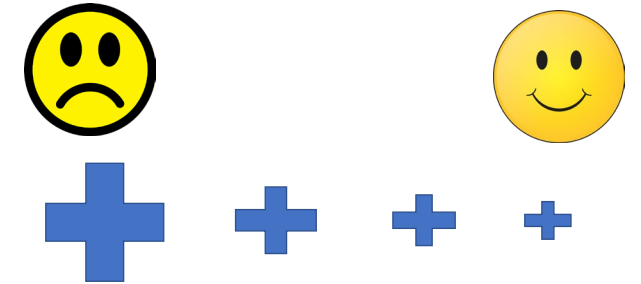


- Internal rate of return (IRR)  $\rightarrow$  discount rate for which  $NPV = 0$

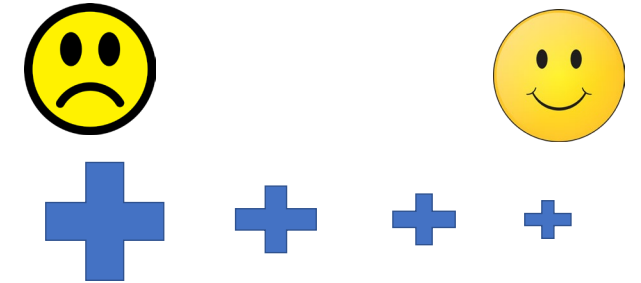


# Other KPIs used

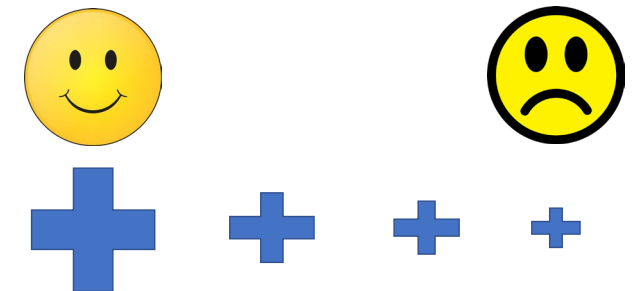
- Break-even price  $\rightarrow$  oil price that give NPV = 0



- NPV break-even  $\rightarrow$  time when NPV = 0



- Internal rate of return (IRR)  $\rightarrow$  discount rate for which NPV = 0



- OTHERS...

# Standards

INTERNATIONAL  
STANDARD

ISO  
15663

First edition  
2021-02

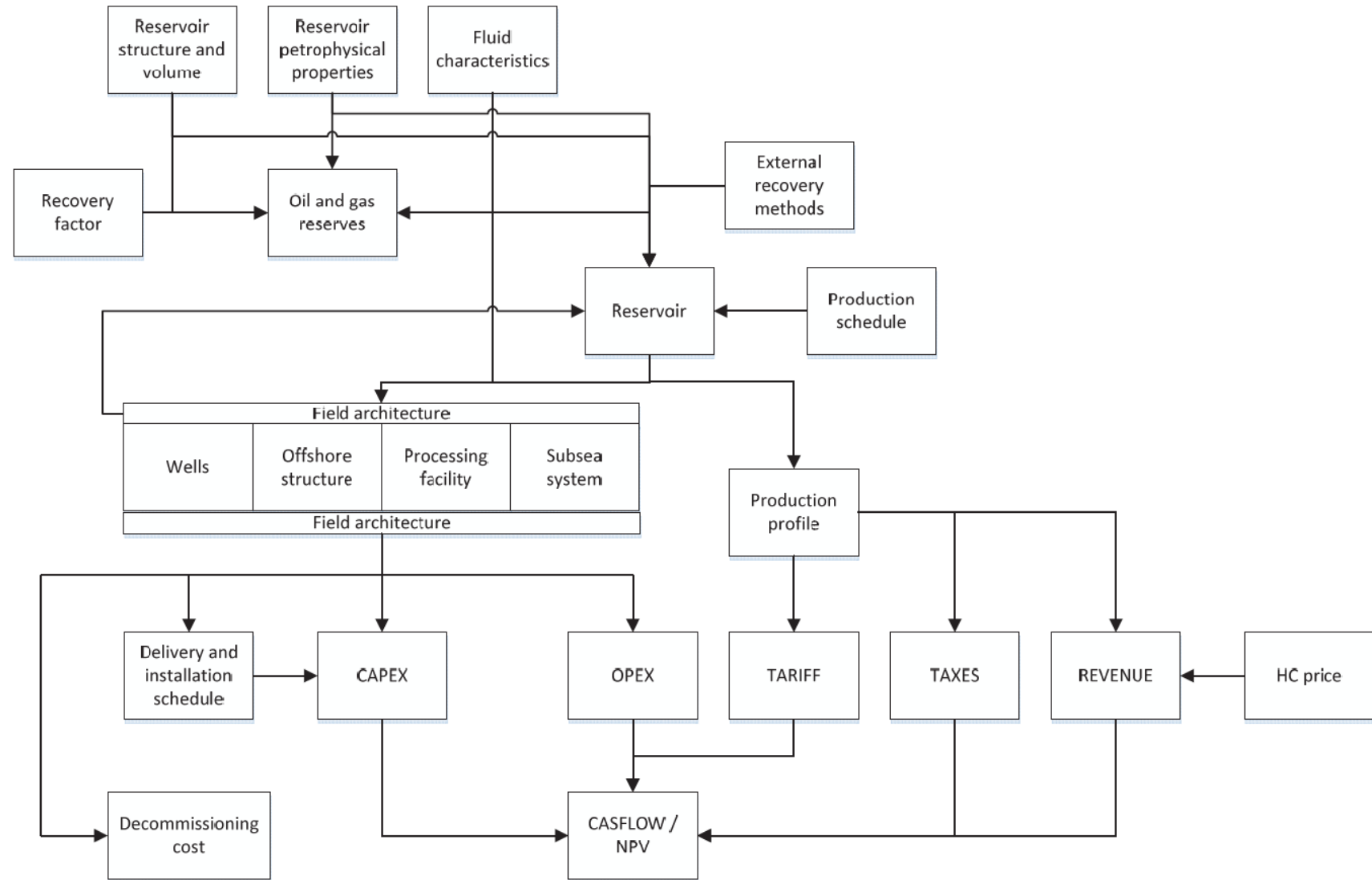
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**Petroleum, petrochemical and natural  
gas industries — Life cycle costing**

*Industries du pétrole et du gaz naturel — Estimation des coûts  
globaux de production et de traitement*

# Handling uncertainty



# Handling uncertainty – from the standard

## Industry practices:

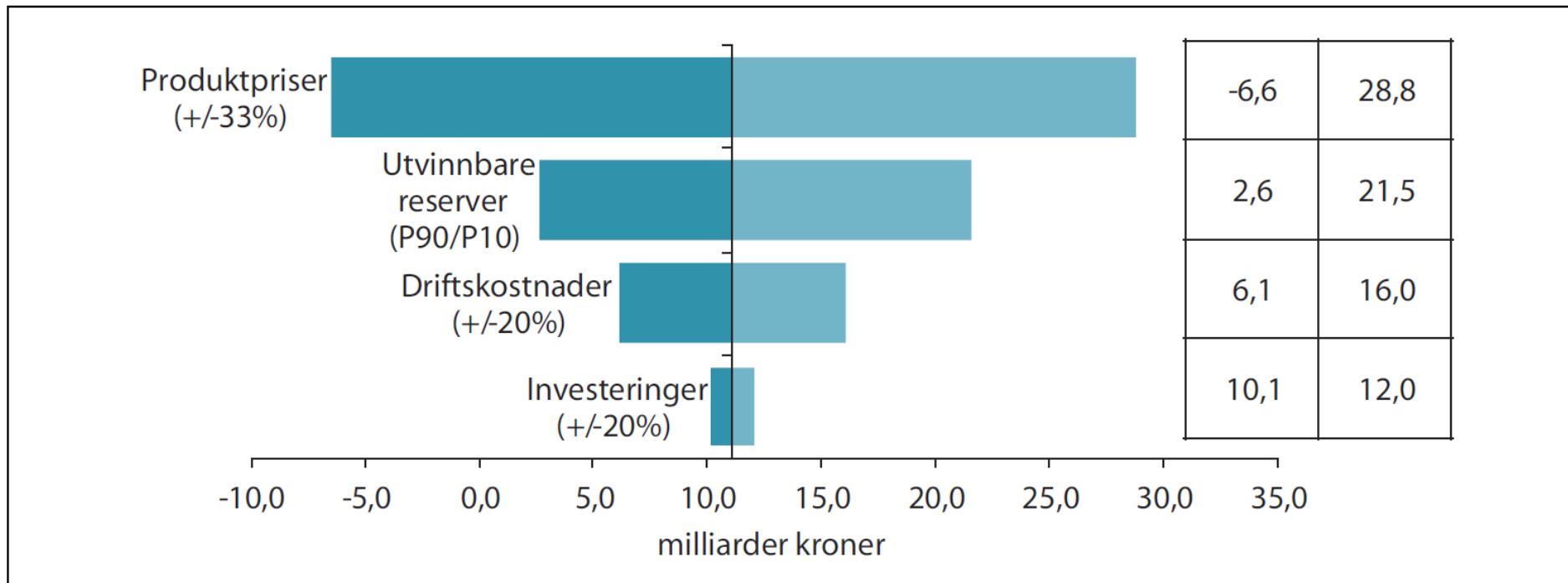
- Typical sensitivity analysis is performed changing inputs for CAPEX (e.g. +/-15% and +/-30%), product price (e.g. +/-10% and +/-20%), production start delay (e.g. 1 year). Results are calculated for NPV and IRR
- For production impact, worst and best production cases are performed
- Probabilistic approach with quantitative analysis very complex to be performed and very seldom used (for giant project only in case).
  - The results is a probabilistic curve for NPV and IRR using risked CAPEX and schedule, production, prices and discount rate as input
  - Deterministic NPV with  $P < P50$  indicates good probability to achieve the deterministic result
- Sensitivity for CO2 tax scenarios is also performed

# Sensitivity analysis

Varying one at a time: «Ceteris paribus» principle

# Sensitivity analysis

## Tornado chart



Source: Proposisjon til Stortinget: Utbygging og drift av Aasta Hansteen-feltet

Figur 2.3 Sensitivitetsanalyser



# Sensitivity analysis

## Spider plots

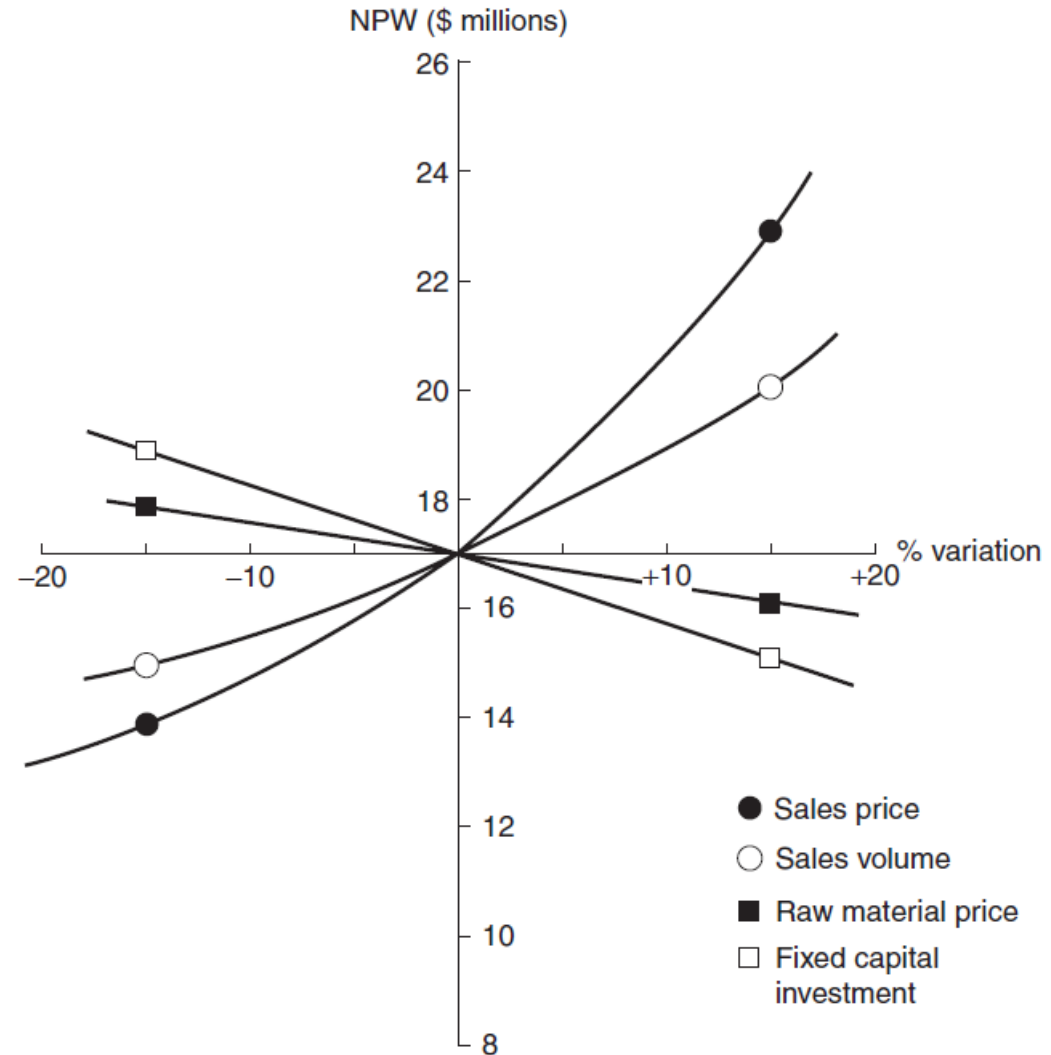


FIG. 9-14 Strauss plot.

# Sensitivity analysis - deficiencies

- There could be uncertainties that occur simultaneously
- Probability of occurrence?

# Field development goal

Find field design to maximize NPV

# Field development goal

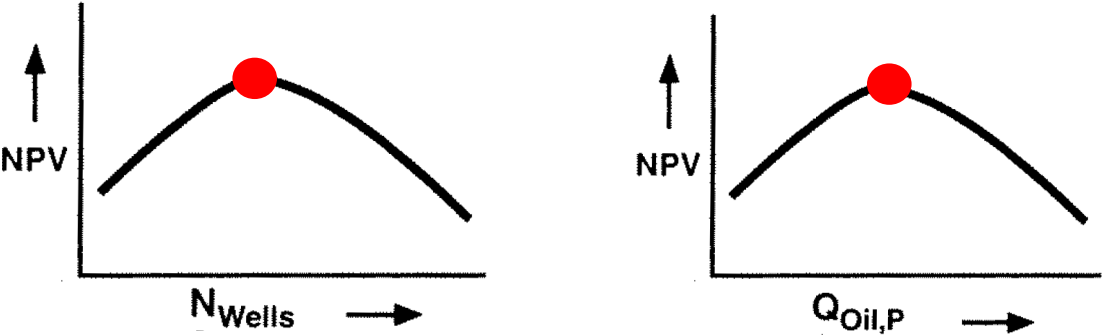
## Find field design to maximize NPV

There is an optimal production scheduling and drilling schedule that maximize NPV

Action	Advantages	Disadvantages
Higher HC rates during early times	Gives higher revenue	Gives higher cost (CAPEX, OPEX)
Drill more wells	Allows for higher rates, extends field life	Gives higher cost (DRILLEX, CAPEX, OPEX)

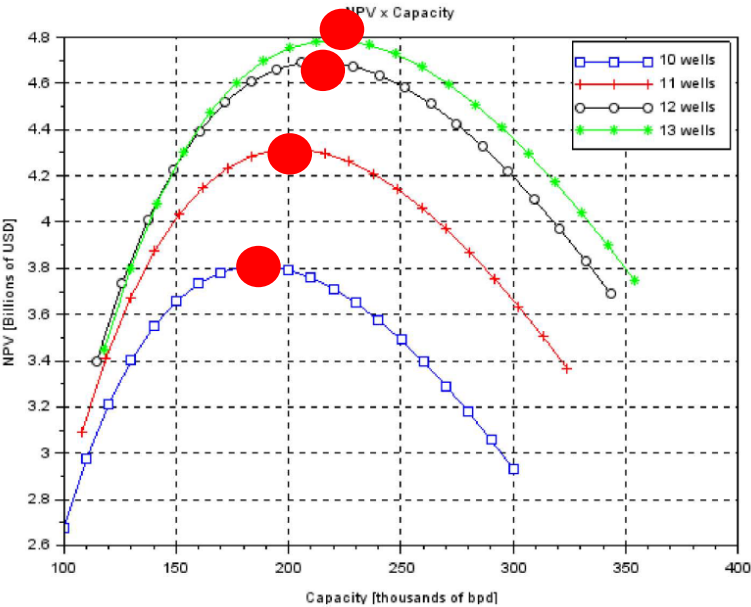


Variation of NPV with plateau rate and number of wells:



Choosing between rocks, hard places and a lot more: the economic interface

Helge Hove Haldorsen

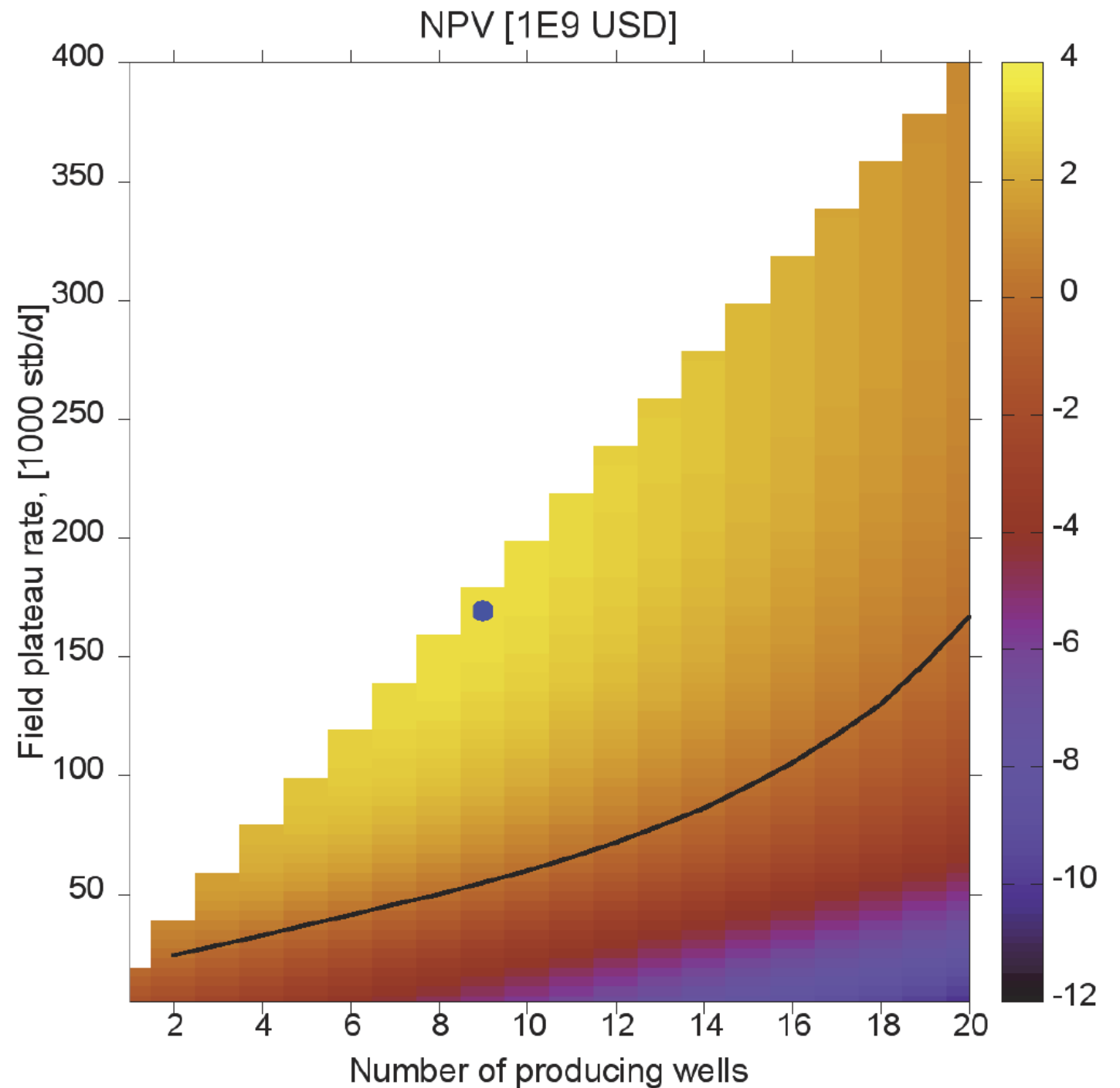


OTC-28898-MS

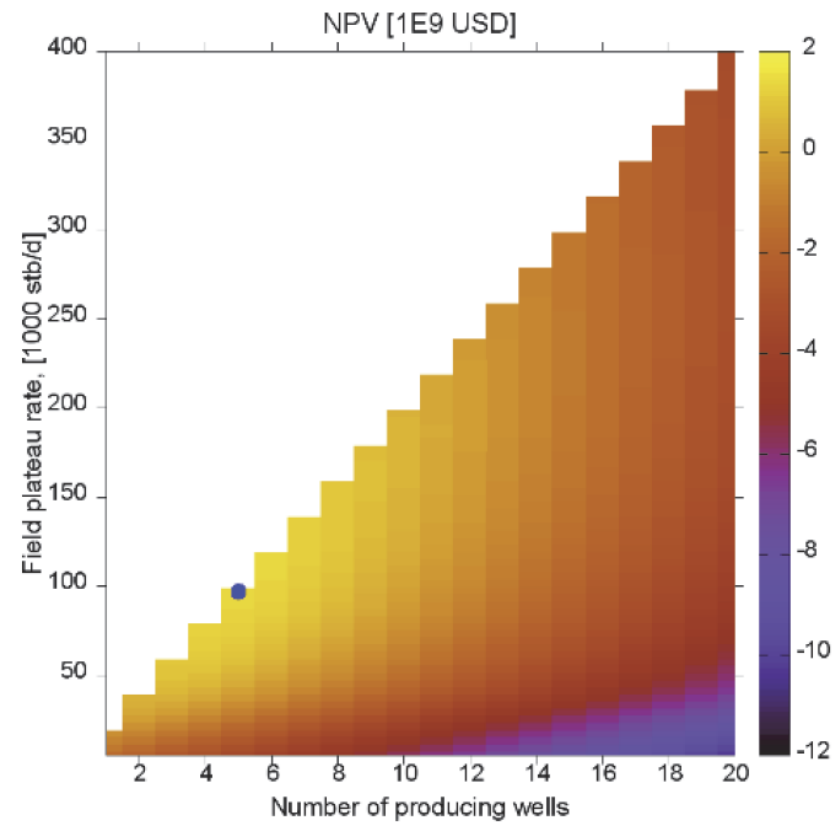
A Cost Reduction Methodology for Offshore Projects

G. C. Nunes, Rio Petroleo Consulting Group; A. H. da Silva and L. G. Esch, Universidade do Estado do Rio de Janeiro

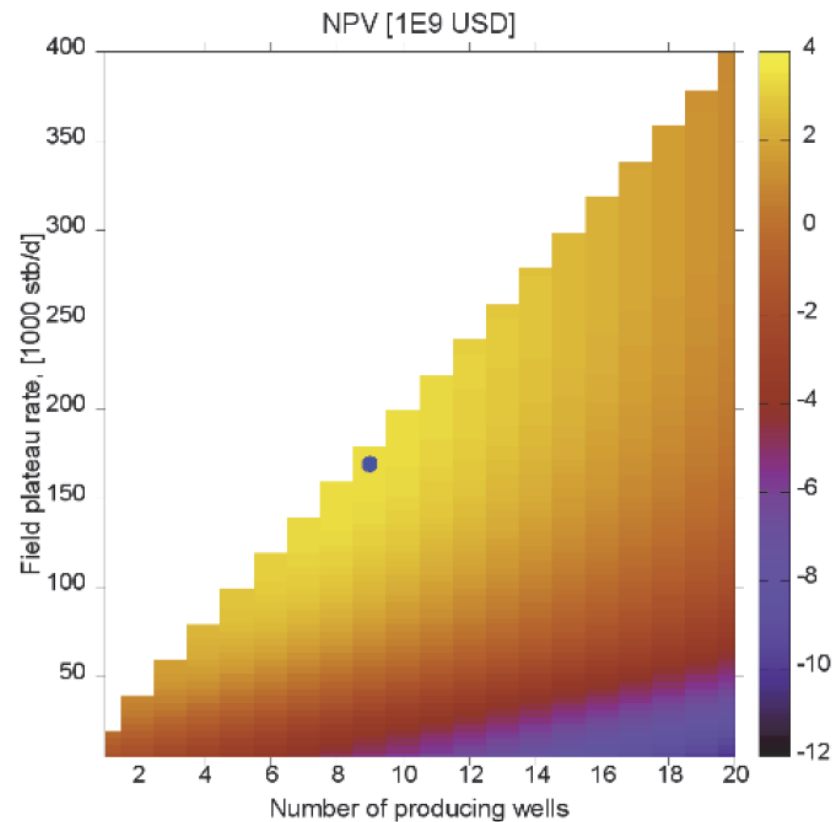
Example from Milan's  
Compendium section 5.2.3.



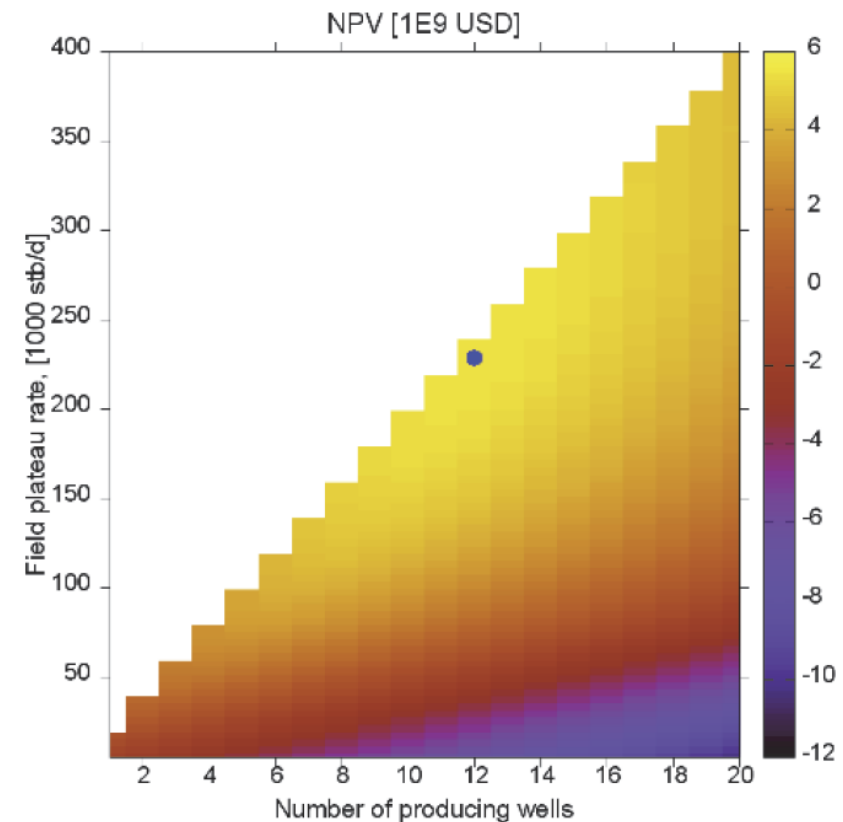
# Effect of uncertainties



a)  $N = 0.6 \cdot \text{base}$



b)  $N = \text{base}$



c)  $N = 1.4 \cdot \text{base}$